# GAUS TRADE

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# The Concept

GAUS is a worldwide blockchain platform for purchases of goods using cryptocurrency, guaranteeing payment transaction security up to the receipt of the ordered goods.

The first focus area of the project is the development of a blockchain platform for vehicle purchases and the use of a variety of related services. The cost of vehicles and services purchased via GAUS will be 20-30% lower than their current retail prices.

Today, a vehicle purchase often requires an advance payment done by the buyer under a guarantee in the form of a contract. The related costs increase due to the existence of a long chain of intermediaries between the manufacturer and the buyer.

In addition, many retailers lack working capital for gray market vehicle procurements, but are prepared to provide the best services possible along with low prices, while avoiding expensive bank loans.

The GAUS platform makes a vehicle purchase or a service payment possible at a significantly lower price compared to existing prices, guarantees transaction security for full or partial payments, as well as the timely and quality level delivery of the purchased goods and services. In turn, the manufacturer or service provider, receives a new potential client pool and a guarantee of timely payments. By using standardized smart contracts, GAUS provides a convenient and secure invoicing mechanism.

The GAUS token builds the foundation for an infrastructure beneficial for all participants. Blockchain technology reduces transaction costs, while making the platform transparent, open, and safe for all parties.

**Anna Gaus,**
**GAUS Co-Founder**

« Together with the development team, we established the GAUS project back in 2016. My history of familiarity with cryptocurrency market became the starting point: my colleagues and I decided to become cryptominers, as many beginner crypto enthusiasts do. It turned out, mining equipment within the city could be bought only at a double price compared to what it usually costs. When ordered in advance, the same equipment would cost 50-40% less. It seemed risky to make a full sum advance payment to a little-known firm for 5-10 crypto-miners. There are precedents of buyers being cheated out of their money in such cases, and many of these precedents can be found in mass media.

I contacted the manufacturer directly and was told that it was possible to procure the equipment from them at a significantly lower price. However, the supplier was located halfway across the world and the minimum order they could consider was 100 miners. The factory was not interested in taking small orders from end-buyers in different countries. They had neither an automatic order system nor the staff to process those orders. The story ended with me buying the equipment I needed at a high price, but this experience gave me an idea to create an optimal system that would bring manufacturers and buyers together.

By common sense, this story revealed only the general outline, the basics of how market mechanisms work in all areas of goods production and sales. After I received confirmation from the manufacturers that they have a vested interest in working directly with the buyers in my main area of expertise, namely the vehicle industry, I started moving towards developing a fair payment and guarantee system for ordering and selling goods. This is how the GAUS project came to be.

**Our basic principles:**

First, the product price and the vehicle price, in particular, must be justified and must not include additional expenses, such as bank loans, office services and many other kinds of expenses that the buyers are generally burdened with.

Second, the manufacturers and distributors must have easy access to the funds required for production and development.

Third, the technology must be implemented with a simple and convenient interface so it may become the bridge between the digital and the real worlds, between the buyer and the manufacturer.

But, above all, we believe in a world built upon cryptocurrency trade. Its integration in everyday life is hampered by a lack of retailers who accept cryptocurrency as a means of payment, the difficulties in learning the basics of using cryptocurrencies, the lack of understanding of their potential. Today, we want to create a platform for resolving all of these problems.»

# Introduction

Growth in the goods and services online market's capitalization has become the global trend of the last few years. Between 2013 and 2017, this market grew by 248%.

According to the data provided by the Nilsen data analytics company, the number of online buyers grows by 16-20% on average every year and in 2017, this number reached 1.66 billion.

The volume of the annual global online market is in the trillions of dollars. The leading consumers of online services are China, the United States, Great Britain and Japan. This data proves the existence of a huge number of active online services users willing to pay for goods and services online.

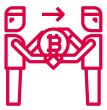
According to respondents, the most important factors that influence the choice of payment system for online shopping are the commission rates, funds and transaction security.

The growth in online trading is accompanied by a significant increase in the use of cryptocurrencies. **The total cryptocurrency market capitalization has increased by dozens of times since the beginning of 2016 and has reached $700 billion at the beginning of 2018. According to Global Cryptocurrency Benchmarking Study, since January 2017, the volume of active Bitcoin wallets ranged from 5.8 mln to 11.5 mln. The same figure in 2013 ranged from 0.6 mln to 2.6 mln.**

## Market analysis indicates that:

There is a large number of active online services users willing to pay for goods and services online

A large number of commercial organizations and goods manufacturers cannot afford to pay high interests on bank loans and receive investment for their activities



The demand for services that allow payments with cryptocurrency is growing every day

There is large potential demand for online services using transparent and reliable systems protected by smart contracts and blockchain technology

It is impossible to satisfy this demand with merely another payment service. Which is why we came up with the GAUS project idea — a cryptocurrency, a trading platform and the accompanying program applications. With the help of partner banks, we will create our own exchange.

The challenge before us now resides in the fact that cryptocurrency has become an investment vehicle and not a medium of exchange. This phenomenon is well-known to all economists, as Gresham's law states that nobody wants to pay with currency the value of which constantly and significantly increases. Would you be content driving a Toyota bought today for 30 BTC if you knew that in a year, this sum would be equivalent to $3 mln? At the same time, the explosive growth of cryptocurrencies leads to their poor stability. They become akin to the shares of a rapidly growing company.

The volatility of cryptocurrencies is a subject of many long-standing arguments often accompanied by such words as "bubble" and "speculative instrument". One solution for this problem is the existence of special accounting cryptocurrencies, also known as stablecoins. The value of such cryptocurrencies is determined by several different means in addition to the demand for them. As a rule, such cryptocurrencies are tied to the value of fiat currencies (US dollar, euro), or commodities (oil, gold, etc).

## Stablecoin projects

Tether, currently top-50 by capitalization (just over $1.4 bln). Tether is tied to the US dollar, 1 to 1. Despite certain drawbacks, its capitalization is increasing steadily.

Israel hosted a startup aiming to develop a cryptocurrency with value tied to oil. However, it struggles with the issue of oil storage.

There are projects developing a cryptocurrency tied to computing power or electricity, such as SONM. Many developers try to find a place in the world of blockchain. Switzerland, Singapore and other countries had precedents of blockchain-based real estate registers. The next step is tying cryptocurrencies to square meters.

Stablecoins have not become widespread. A prime reason is the fact that such currencies violate the main principle of blockchain — decentralization and independence. The fact that the security is stored and controlled by the issuers bear little credibility in the eyes of the community. It is unclear, in what way are these currencies differ from fiat money and what their purpose is.

## Is GAUS a stablecoin?

Considering current difficulties in the use of cryptocurrency for transactions with goods, we came to a decision to develop GAUS token.

However, since GAUS is a currency for one of the most fast-paced and popular markets, namely the auto market, it preserves one of the main principles of blockchain — decentralization.

GAUS is not tethered to any single resource. In the future, its cost will be tied to the majority of vehicle manufacturers in the world. Is GAUS capable of becoming the single currency for motor vehicle trade? Our answer is a firm "yes".

Considering the increase in the number of people using online services and the explosive growth in the number of cryptocurrency holders, the possibility of using the guarantees provided by blockchain technology in real life is of particular interest.

Our goal is to enable people to use cryptocurrencies as a payment instrument on the vehicle market and allow these instrument to become a solid guarantee when buying goods and services.

# Project Overview

GAUS is a scalable, decentralized online system connecting manufacturers and buyers. This system functions with significantly less expenses compared to any other existing system, due to its automation and self-regulation. As a result, GAUS, like any other network project, has an increasing commercial viability model with an increasing number of users, since all the expenses remain constant. The profit gained through smart contract fees backs the GAUS token and guarantees steady and controlled growth of the cryptocurrency exchange value.

An international supplier base and an integrated smart contract system solves the issue of delivery across the world. Formation of contracts on paper becomes unnecessary. GAUS relieves bank transaction expenses and significantly reduces freight costs. The GAUS system with its multilingual, round-the-clock support team is independent of timezones and the large industry's decision-making time. Reduced operating costs make the goods significantly more affordable for the buyers, and the manufacturers get access to the global market to distribute their goods.

In the future, the GAUS system can be scaled to be used not only in the vehicle industry, but with any goods markets.

## The new operating procedure as exemplified by a vehicle purchase

The existing vehicle distribution system employed by major manufacturers, official or regional partner dealerships is a large and lucrative business. Its existence and profit margins are backed by vehicle buyers and included in the end price paid to the vehicle dealer.

It is a giant market and its mechanisms were developed over decades. It is one of the most stagnant markets. At the same time, the manufacturers understand the inevitable arrival of new technologies and are making attempts to adopt technologies to make several links in the "manufacturer — buyer" chain obsolete.

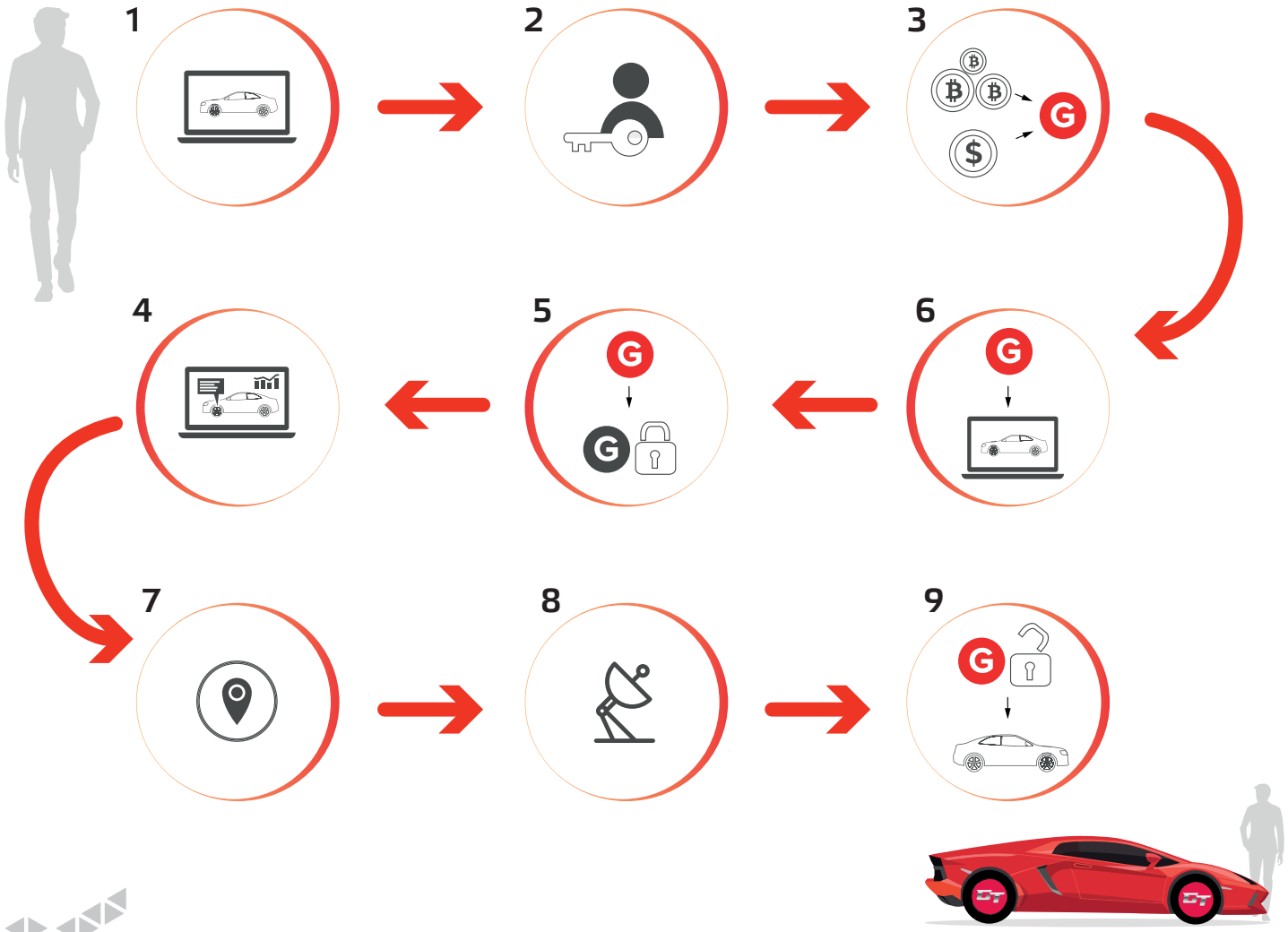
For example, Volkswagen is currently running an online vehicle configuration and order pilot project that works on the same principle as self-order terminals at McDonalds.

This is the future of the industry, a steadily emerging trend. But even when you order your vehicle through such a terminal, you will still have to get it through a local dealership that will earn a profit set by the manufacturer. The dealership's role is important as it receives payment and guarantees the delivery of the purchase. However, marginal costs include salaries, rent, marketing costs and others.

GAUS bypasses the need for such expenses. The blockchain platform and the smart contract system solves the issues of payment and guarantees both. The manufacturer maintains the same price on released goods, however, due to the absence of intermediaries, the buyer pays considerably less.

## The way it works for the buyer

1. Choose the model and vehicle configuration on the Gaus Trade website
2. Register a Personal Account
3. Buy GAUS Tokens for fiat or cryptocurrency through the Personal Account
4. Pay for the selected vehicle
5. The GAUS Tokens will be frozen on the buyer's Personal Account at the moment of purchase
6. A popup window containing the date of manufacturing and delivery of the vehicle will appear on the screen
7. The buyer receives a notice that the vehicle has been delivered to the buyer's location
8. Activate the vehicle via satellite, check the quality of assembly and the accompanying documentation
9. Once the purchase has been confirmed, the GAUS Tokens are unfrozen and transferred to the manufacturer's account



The vehicle's receipt works the same way it does in a variety of carsharing services. The vehicle is placed on a special platform of the partner transportation company, the buyer examines it, signs the documents, accepts the terms and confirms receipt via the GAUS mobile app. After that, a satellite signal activates the vehicle. This final confirmation also activates the GAUS SMART COINS (GSC) chain and the funds become available for the interested parties.

In case the buyer has any questions, they can take a photo, upload it into the app and pose their question to the support team or start an arbitrage procedure.

This receipt method does not require human involvement beyond staff for maintenance and resupply of vehicle receipt stations. In most cases, it would be the employees of logistics companies partnered with the manufacturers for each particular region.

The related vehicle documentation either delivered inside the vehicle or sent by mail. In the future, as blockchain technology is further developed and integrated, paper documents will become obsolete and the partnership programs will make it possible to automatically assign ownership to the buyer via a blockchain registry.

The buyer has the opportunity to take advantage of lending of the vehicle through the partner bank. The lending procedure will be embedded in the Gaus Trade interface Personal Account with an API of the bank. These functions will be available after the user has signed up on the platform and passed the KYC procedure. The applicable lending obligations are those as in the real economy. During the lending period, the vehicle belongs to the bank. When the buyer pays the debt, the asset is transferred into the property of the owner. Otherwise, the asset is transferred into the property of the bank.

## How the lending works

**3 steps:**

1. Check your rate - Answer a few questions and get your lowest eligible rate in minutes.
2. Choose your term - Get a fixed term for 3 to 5 years. No hidden fees, early payment penalties or deceptive fine print.
3. Get your funds - Your money goes straight to the bank's account via a direct deposit.

Insurance is an indispensable part of a vehicle's purchase. Gaus insurance is provided by an online broker that automatically selects the best individual plan for the buyer depending on their place of residence and vehicle model. The insurance process will be built into a convenient interface with a one click operation function before the vehicle's purchase is confirmed.

**A few benefits to working with insurance brokers:**

1. The broker knows the product and the insurance company
2. Lower Fees
3. Control and flexibility

## The way it works for the manufacturer

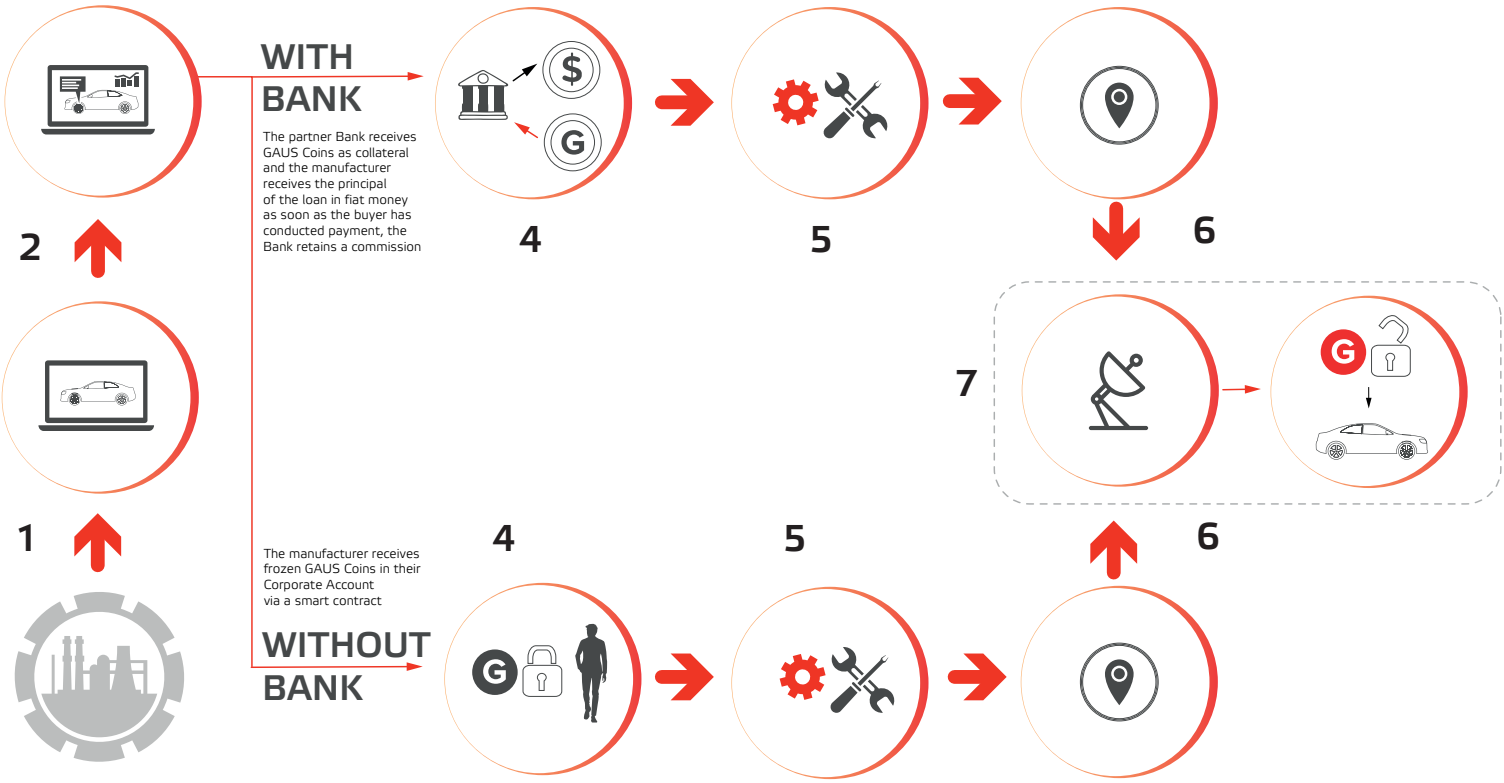
1. Register a Corporate Account
2. Receive an order from the buyer
3. The GAUS Tokens will be automatically converted into GAUS Coins

**With Banks:**

4. The partner Bank receives GAUS Coins as collateral and the manufacturer receives the principal of the loan in fiat money as soon as the buyer has conducted payment, the Bank retains a commission
5. The vehicle is produced
6. The vehicle is delivered to the buyer's location
7. The buyer confirms acquisition of the vehicle and this automatically starts the process of reverse conversion of GAUS Coins into GAUS Tokens, which remain on the Bank's account

**Without Banks:**

4. The manufacturer receives frozen GAUS Coins in their Corporate Account
5. The vehicle is produced
6. The vehicle is delivered to the buyer's location
7. The buyer confirms acquisition of the vehicle and this automatically starts the process of reverse conversion of GAUS Coins into GAUS Tokens, which in on the manufacturer's account



# The way GAUS works

## General operations mechanism

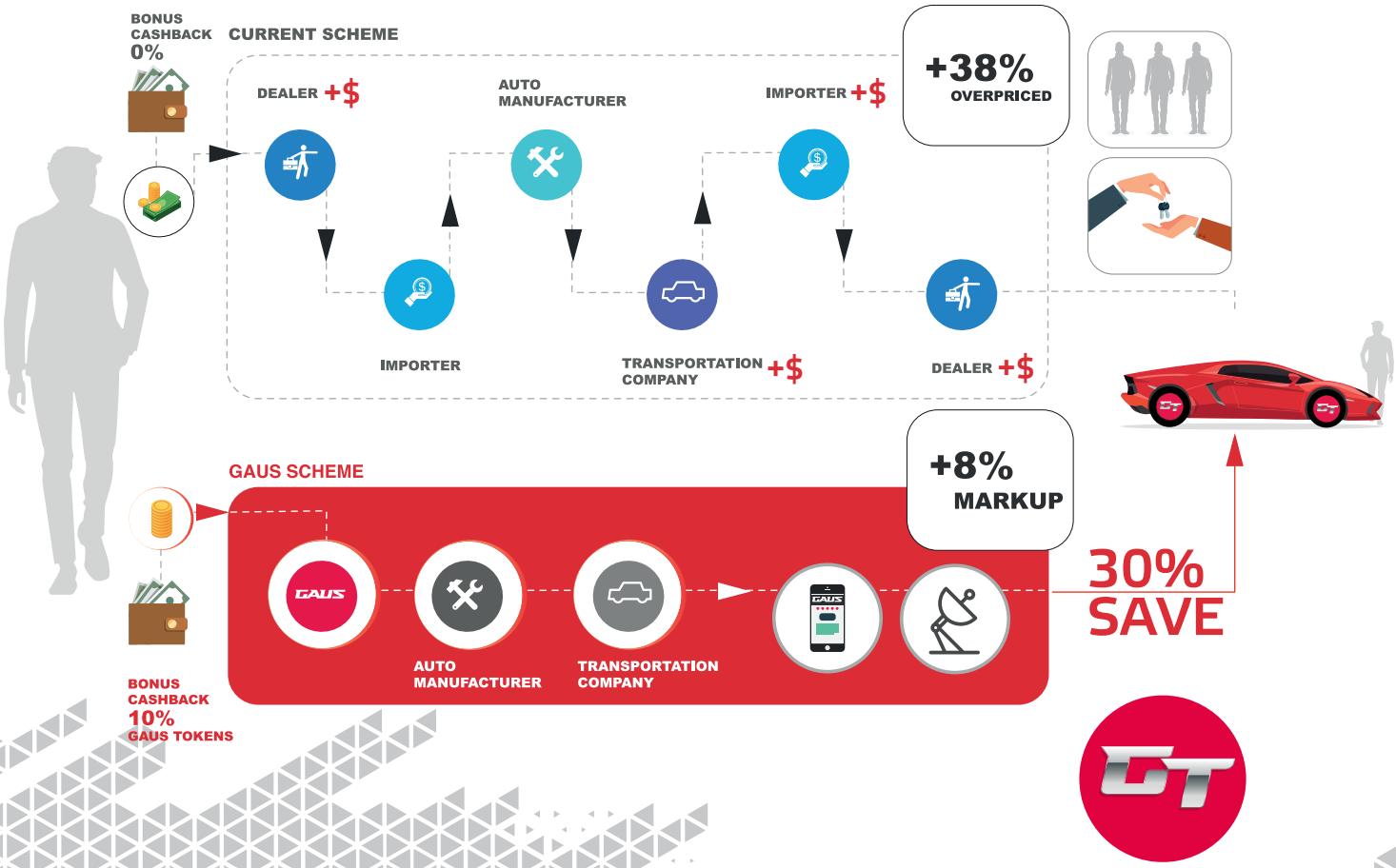
The GAUS member area is based on standardized smart contracts developed by our experts. The GAUS system smart contracts are visually simplified and readily understandable to average users while maintaining all of their blockchain qualities intact.

Our product hides the technical complexity of smart contracts and provides a simple and user-friendly interface for businesses, similar to that of traditional software applications.

The cloud solution containing databases and standardized smart contracts is the main blockchain interaction tool for any user. Anyone can work with it, even people unfamiliar with smart contracts.

These characteristics make the GAUS member area usable in any contemporary business and it can be integrated into any existing organization structure and any business model.

- Upon registration in the system, the manufacturer is given a GAUS ID code, a so-called Manufacturing Tag intended to be used in the emission of this manufacturer's GAUS SMART COINS (GSC).
- In order to pay for the GAUS smart contract, the buyer needs to hold GAUS tokens. The GAUS cryptocurrency can be purchased at an exchange or via the GAUS wallet (the member area) for any other popular cryptocurrency or fiat money.
- The buyer chooses one of the standardized smart contracts available and pays for the purchased goods with the GAUS cryptocurrency, which is automatically converted into GSC tagged by the manufacturer that takes the order (GSC emission takes place the moment of smart contract settlement).
- The manufacturer receives "frozen" GSC as payment.
- The manufacturer can keep the GSC or use it as security to get the payment in fiat money from a GAUS partner bank.
- Upon vehicle receipt, the buyer activates the GSC chain. The GSC is converted into untagged GAUS cryptocurrency and can be exchanged into other currencies, fiat or crypto.



Unfortunately, today it is impossible to provide an instant transition to a new system of vehicle sales. Auto dealerships perform many specialized tasks besides their intermediary function that cannot be solved directly between the buyer and the manufacturer. Such tasks include maintenance services, test-drives, marketing, formation of optimal delivery lots and others. Auto dealerships can become part of the GAUS system as well. In such case, its operations will look like that:

- Any vehicle dealership can be registered on the GAUS platform and certified as a regional GAUS office.
- The dealership is paid with "frozen" GSC and uses them to settle their accounts with the manufacturer according to a standardized GAUS smart contract (a B2B contract).
- Upon the goods dispatch to the dealer, the associated share of GSC is transferred from the bank security deposit to the manufacturer.
- Upon receipt of the purchase, the buyer activates the GSC chain, which can then be kept by the dealer, used to settle accounts with manufacturers and exchanged into other currencies.

## Additional options available with GAUS smart contracts

In case of delays in deliveries, the buyer can receive compensation (if a corresponding type of smart contract was chosen). This serves as an incentive for manufacturers to produce and deliver their goods on time.

If for whatever reasons the purchased goods were not delivered, the arbitrage procedure is initiated (this function is available in all GAUS smart contracts) and the buyer receives a refund.

In this case, all suppliers in the chain who fulfilled their part of the process will get their share of the profit, while the rest will find themselves under consideration of the local GAUS partner service.

The GAUS system also includes a bonus system in order to stimulate its members to use the system and to support the manufacturers of the goods essential for the region.

In order to be included in the system, any supplier must be accredited, scored and they must sign a number of contracts. The supplier can also use their GAUS member area for automation and gets its independent supplier rating, which is registered in the GAUS blockchain. This rating influences their GAUS commission rate and enables them to use additional options and GAUS bonuses. The smart contract guarantees the member relation transparency and the independence of the rating is guaranteed by the blockchain. Upon finalization of the deal, the user can rate the quality of the goods or service delivery. This impacts the supplier's rating, which can be seen by all participants of the system.

In addition, the supplier's rating can be impacted by GAUS system expert partners. The experts also get paid in tokens for the new supplier's scoring and arbitrage.

The GAUS platform has a system of bonuses and rewards, including rewards for the end-buyer. The rewards include cashback and other loyalty programs. This system can also be used by corporate clients and advertisers.

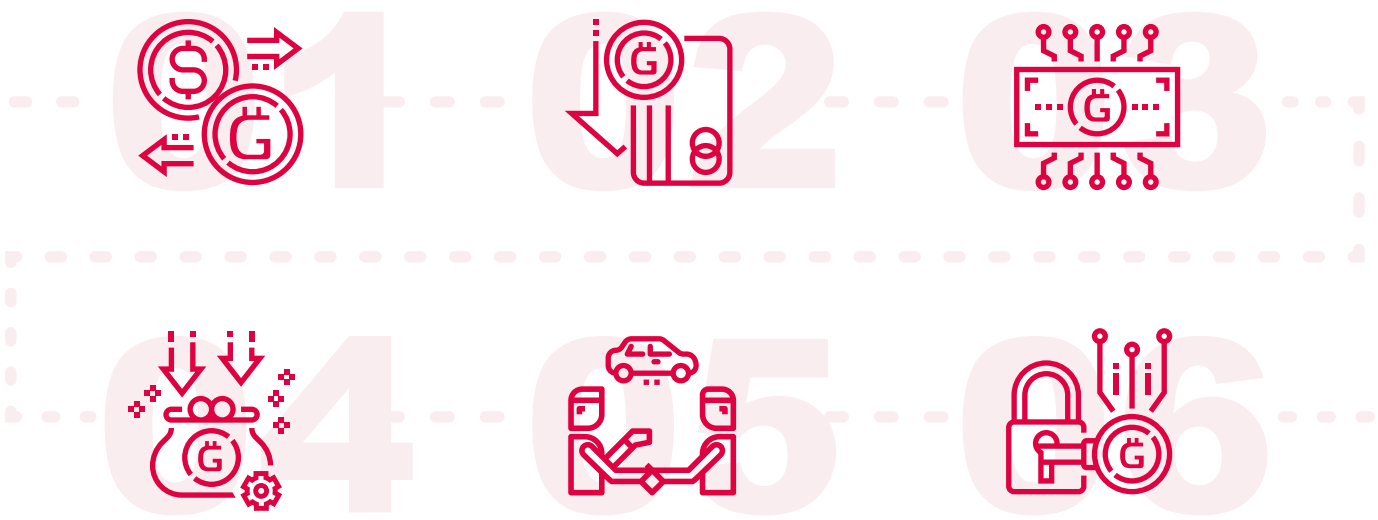
The GAUS blockchain is open for development. Since it simply modifies the Ethereum core, GAUS can quickly and easily integrate most Ethereum updates.

## The way GAUS works

All interactions between GAUS system members are done with cryptographic GAUS tokens. Along with GAUS SMART COIN, it is a basic element of the platform and is used for the project's architecture and development.

For purchasing and exchanging GAUS tokens, each user gets their own member area and a GAUS wallet within the system. The wallet enables the user to purchase and exchange GAUS tokens for fiat money or popular cryptocurrencies on VISA, MASTER CARD and online payment systems (PayPal, Skrill, etc, depending on the legislation of each particular county).

The process of acquisition, usage and exchange of GAUS tokens will be simple and clear for the user. The user will also be able to transfer their GAUS tokens from their wallet to any other Ethereum-compatible wallet.



The optimal exchange rate will be provided by the GAUS proprietary exchange platform. The system can conduct free circulation and exchange of GSC for other cryptocurrencies, not just emit and exchange them. Volatility risk hedging, i.e. exchange rate stability for the time period of the transaction is also guaranteed by the GAUS exchange platform.

In the future, the GAUS exchange's functions can be scaled to potentially settle not only acquisition of vehicles, but also to pay for other goods and services, including credit and insurance products.

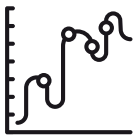
Also, the exchange will begin the distribution process for vehicle manufacturer tokens and those of the manufacturers of other industries within the system. Such a distribution method can attract investments for certain projects and become an additional fundraising tool.

## Benefits of Gaus Trade

Key benefits of Gaus Trade for consumers

### Economy
Retail price reduction of up to 20-30%

### Safety
Safety of transactions thanks to smart contracts, which are blocked on the customer's account until vehicle delivery



### Efficiency
Decreased vehicle delivery times, due to less intermediaries in the chain

Key benefits of Gaus Trade for auto manufacturers

### Sale per order
Thanks to the just-in-time (JIT) manufacturing process, warehousing costs will fall

### Increased revenues
Vehicles will become more affordable, leading to an increase in sales

### Loyalty
Rise of customer loyalty towards the brand thanks to a transparent vehicle pricing model

Furthermore, Gaus Trade is opening a new perspective and an effective solution for vehicle sales for new automakers, particularly for comparably small manufacturers of electric vehicles and supercars. This is a considerable advantage for new startups like Lync & Co or NIO, and for the new generation 3d-printing vehicle production startups like X Electrical Vechicle.

The biggest problem they face pertains to the scheme of vehicle sales, because they do not have the necessary resources for building dealership systems. Gaus Trade is the perfect solution as an online configurator and payment processor.

# GAUS Smart Contracts and SSCM Structure

Smart contracts form the foundation of the GAUS system. It is what guarantees satisfaction of every party involved in the deal. Our experts have developed a set of standardized smart contracts that factor in international trade experience and knowledge. There is also an open option to develop personalized smart contracts with customized conditions for both parties by the efforts of GAUS specialists.

## Smart contract development

Smart contracts are the most popular applications in the blockchain economy. Smart contracts allow concluding agreements based on trust and are analogous to legal agreements. The main characteristics of blockchain, such as its decentralized registry, cryptographic signatures and inalterability enable smart contracts to reduce the cycle time of business transactions and reduce their costs.

However, the existing implementations of Ethereum smart contracts are far from simple and a number of their real business integration aspects significantly slow their spread. At this point, there are no mass scale solutions tailored for merchandise transaction with blockchain via smart contracts.

This issue is clear for many, including global companies, such as Microsoft and IBM that have become prominent investors and developers in this segment.

GAUS smart contracts are developed in partnership with the Microsoft Azure cloud solution and their Enterprise Smart Contracts with the help of Microsoft Coco Framework. On top of that, GAUS sees potential in partnership with the IBM Blockchain Platform and the IBM Watson program.

GAUS development processes make use of the J.P. Morgan Quorum, Adjoint Uplink, Intel Hyperledger Sawtooth, IBM Hyperledger Fabric and the Bancor experience, the last being a GAUS analogue.

As a part of collaborative work with the Enterprise Ethereum Alliance, GAUS developers are planning to create a task force for open collaborative designing of new smart contracts solutions and infrastructure.

## SSCM — blockchain business integration

As participation in the GAUS system requires a business to have blockchain integrated into its structure, it needs an additional management solution level. We call this level Simple Smart Contract Management (SSCM).

SSCM is an additional level built over the basic blockchain network that enables business opportunities for enterprises to control, integrate, implement and develop GAUS smart contract application solutions.

Additionally, the SSCM helps the enterprises add the necessary usability aspects and functions for using smart contracts not available in the basic technology.

We are developing SSCM system functions that make smart contracts available in typical businesses with established structures and specific business operations.

**Within the process of SSCM development, GAUS is primarily focused on:**

## Smart contracts available for business owners

People who make decisions about using smart contacts in companies are entrepreneurs, financial directors, acquisition managers, auditors, etc. In the real economy, they are often removed from the IT sector. At the same time, smart contract implementation even on popular platforms, such as Ethereum, involves byte code, ABI, compilation and network deployment. This means, businesses lacking experts in certain fields simply cannot utilize smart contracts on their own, unless the smart contracts are visually simplified and made readily understandable for average users. The SSCM hides the technical complexity of smart contracts and provides a simple and user-friendly interface similar to traditional business software applications.

## Corporate groups and consortiums

Separate businesses often become members of corporate groups and international consortiums. For instance, a medical goods supplier can be part of a supply chain that provides hospital equipment with their information open to consortium members. The SSCM can help an enterprise consolidate information for a common provider network. Then, business users will be able to send, view or change transactions from any network of which the organization is a part of.

## Cross-platform functionality

Ethereum, Hyperledger, Monax, Ripple and some others are currently available as a smart contract implementation platform. However, the application interface and implementations of these platforms are not uniform. Taking into consideration the previously mentioned point about a business being part of a consortium, the issue can be complicated by the possibility of every enterprise in the consortium using solutions implemented on different platforms. The SSCM enables businesses to adopt and use several platforms at once.

## More control, more possibilities

Programming languages and smart contract frameworks, such as SOLIDITY are being constantly developed. However, there are limitations that make them unacceptable for businesses with certain internal structure. As an example, Ethereum smart contracts only have a simple source address. This means access to creating a contract is severely limited to a single strictly defined method. However, many businesses have a more complex structure. For example, only certain positions within the structure may have rights to create a certain financial contract, such as the financial director, but people tend to stay in such positions only temporarily. Existing solutions do not allow adapting smart contracts to an established business structure, while the SSCM will enable businesses to use additional access levels and control means when necessary.

## Off-chain metadata usage

Since smart contracts are, at their core, regular contracts, they might lack significant commentaries and tag data, which is useful for search and identification of a particular contract. Currently, the search process directly on a platform, such as Ethereum, is complicated. However, there is a possibility of using off-chain metadata related to events and transactions that took place outside of the blockchain network. Due to efficient use of the off-chain concept, the SSCM can register important information that can be useful in searches or other operations.

## Blockchain security issue

Existing blockchain platform limitations can interfere with its successful integration into businesses. For example, geth in Ethereum provides an RPC endpoint that can be used by any user to access the network. Such functions as address security can somewhat increase security levels, but they do not solve the issue completely. The SSCM can help enterprises overcome these limitations with the access security function based on the IP, RPC protocol version, etc.

## Smart contract alterations and updates

Due to deadlines, a smart contract cannot be altered after it was deployed. However, in practice a need for changes in the contract can arise at any moment. While new versions of a smart contract can be deployed anytime, there remains an issue of transactions performed in the older version of the code and their relation to the new version. SSCM provides an option of updating an existing smart contract to a newer version.

## Further smart contract development

Currently, smart contracts do not have capabilities beyond what was programmed into them. However, IoT and Machine Learning can be integrated into smart contracts to make them truly smart. Imagine payment for the purchase of goods being carried out at the warehouse immediately after the receipt of the goods. The SSCM facilitates integration of smart contracts with other technologies, such as IoT and Machine Learning. In the same way, the independent performance capabilities of current smart contracts are limited, but with the help of machine learning, they will be able to anticipate the next action and update themselves accordingly.

## Infrastructure operations on blockchain

Decentralization as a characteristic of blockchain relieves businesses from traditional database management tasks. However, Ethereum network profiles still require data export and import channels for this data to be available in other nodes. More network operations are needed to add a new organization. Azure Blockchain developers and developers of similar cloud computing solutions provide the foundation for blockchain infrastructure management automation. The SSCM can provide automation and infrastructure management capabilities for a smart contract network for several separate organizations to work in a common space.

Resolving all these issues will make smart contract integration into management systems simpler and easier to achieve. As GAUS involves inclusion of many existing industry players with established management systems, the SSCM is invaluable for system development and scaling.

This is partial list of issues that shows the necessity of the SSCM. And it is what we have started with.

# The GAUS Token

GAUS releases the GAUS token to the public for future use on the platform. The following are the token application methods, which are to be integrated into the roadmap:

**1. Consumer token for access to premium functions of the platform**

**2. Means of exchange allowing to issue invoices in GAUS tokens**

**3. A means of storage in the GAUS wallet for received payments**

The GAUS wallet is a modular, open source wallet that enables its user to store tokens locally. GAUS does not own the user's tokens or their private keys.

The integration of fiat currency payments means use of tokens within the GAUS ecosystem as proposed in this white paper requires additional authorization and regulation from GAUS CONSULTING ltd. or an unaffiliated company.

## Know Your Client (KYC)

KYC checks for all ICO participants will be performed by the GAUS system. The reasons for this are:

As part of a fully integrated wallet service, GAUS plans to integrate two-position fiat services in order to allow users and performers to pay for services with credit cards and transfer funds to their bank accounts. These services ultimately require controlled inspections of KYC / AML procedures.

The cryptocurrency market is becoming more saturated with ICO products, and every day it is increasingly difficult to determine the legitimacy of any given projects. GAUS has an official team, a legally regulated product and a legitimate ICO, and will therefore apply KYC procedures to demonstrate the authenticity of the process.

## The token economics

The GAUS token is a standard ERC-20 utility token. Token emission is to be performed within the originally announced volume and additional token emissions are not planned and are not possible.

The GAUS token does not represent a share in the company and does not give its holders rights to participate in the management and decision making process or to receive dividends from the company's activities.

The GAUS token can be bought and sold on any exchange platform that lists the token.

The GAUS token's price can fluctuate for many economic reasons.

The company guarantees an equal volume of services in exchange for GAUS tokens, independent of current token prices.

At the same time, if the GAUS token's price increases, the company is planning to increase the volume of services per token or a part of a token (making use of capabilities provided by the decimal nature of the GAUS token).

The company will not take any special measures to influence the GAUS token's price. As such, the company does not guarantee investors/holders/buyers the achievement of any particular price bracket by the GAUS token and recommends to perceive the GAUS token as a goods and services payment medium and not as an investment.

At the same time, the company will take the necessary measures to develop the project and the platform anticipated in the development and financial plans. The said measures are directed towards expanding the user community and platform service quality improvement. Naturally, these measures will lead to the increase in the interest of users towards the platform's services and, subsequently, to an increase in the demand for GAUS tokens.

The company will not take any actions that can be deemed as manipulations with the GAUS token's price, but allows for a number of actions intended to provide stable demand for the GAUS token and prevent price manipulation by any third party.

## Token speed and liquidity

Most utility tokens have liquidity issues attributed to an excessive rate of token circulation. Generally, this is caused by the lack of value of the utility token for its holders (i.e. platform elements) and direct service providers, which makes them uninterested in holding the tokens.

Due to excessively high token circulation and in the absence of speculation, active users will have difficulties maintaining a long-term upward trend in increasing token prices.

Consequently, the GAUS token underlying protocol design team incorporated a number of mechanisms into the said protocol to encourage holding the token, as well as using it.

## BUY-AND-BURN mechanism implementation

The task of the platform includes not only "horizontal" development of the project (increase in user and service provider numbers), but "vertical" as well (increase in service quality and implementation of unique services).

GAUS serves as a payment means for services provided on the platform. In this case, the token certifies the holder's right to provide certain services for the platform, such as rate the quality of service provided by another party, perform the role of an independent adjudicator, etc.

**From the technical point of view, it works as follows:**
A service provider is chosen from token holders
After the performance of the service, they are paid in tokens

At certain time intervals (to be determined), part of the platform's profit in fiat money will be used to buy tokens from their holders, who had rendered services to the platform.

In this context, transaction rates will be determined by calculating the average transaction rate within the said time interval.

The tokens bought will be distributed as follows: 50% are transferred to a reserve fund and 50% are burned.

Thus, if the token rate is lowered, the buy-back rate will be higher than the current exchange rate, and the holders of the tokens will be interested in keeping the tokens until the redemption period.

On the other hand, if the token becomes expensive and creates undesirable pressure on the price of the service (which will make it impractical to pay for in tokens), the holders of the tokens will not be interested in selling the tokens during the buy-and-burn intervals, but will try to sell them on the exchange or hold them as an investment.

In this case, during the buy-and-burn period, the platform will be able to replenish the tokens (in the amount not exceeding 10% of the reserve fund) on the market by selling part of the reserve fund tokens on the exchange.

Information about events planned for the buy-and-burn period will be posted on the company's official Twitter account no later than 7 days before the date of the event.

## Built-in functions for limiting token circulation speed

**The platform provides functions that reduce the speed of the token.**

For example, when a service is performed, the client transfers the GAUS token not directly to the service provider, but to a smart contract, the funds from which will be transferred to the wallet of the provider only if the client receives the goods and is satisfied with the service rendered. In case of disagreements, the speed of the token is reduced due to the freezing of funds for the duration of the arbitration.

Another example is the ability of upgrading user categories by using GAUS tokens. This function (as well as many others) is not available for platform users who pay in fiat currency. In this case, tokens for these purposes can be purchased on the exchange and accumulated (received as payment for the provision of services to the platform), as mentioned above. Therefore, the accumulation of tokens will actually mean their presence in the wallet of the performer.

The platform plans to develop these built-in functions, and periodically inform platform users about the introduction of new functions.

Additionally, a mechanism of providing tips is currently under consideration. The tips can be transferred to the task executing users as an additional sign of gratitude for the quality of services rendered. The number of tips received increases the reputation of performers. On the other hand, the generosity of service users increases their chances of receiving priority for high-demand or unique services.

This mechanism also motivates users to accumulate more tokens on their wallets than they plan to spend on a specific service in the near future (in practice, this mechanism copies the motivation of the blockchain miners during periods of critical platform loads).

Another mechanism that encourages users to accumulate tokens is a built-in quasi-cashback mechanism. Regardless of how the service is paid for (in tokens or fiat currency), the consumer of the service receives cashback on his wallet in tokens, while the amount of cashback received depends on the amount spent on the service. The higher the amount, the greater the reward.

Currently, two more motivating mechanisms are being discussed and tested, the referral commission and the Freemium option.

The Freemium option can be introduced in the future at a certain stage of development of the platform. With the introduction of this mechanism, platform users with a certain amount of tokens on their wallets can (if required) receive the Freemium status, which grants them the right to use all platform services for free within a certain period (a month, three months, a year). In this case, a monthly or quarterly fee will be charged from their wallet. Payments for members who provide services to users with the Freemium status is covered by the GAUS platform. At the same time, the customer of the service still has the opportunity to encourage the performer by tipping, rating the executor, disputing the provision of the service through arbitration, and other options available to regular service consumers.

A fairly large volume of registered providers and services is required for the introduction of the Freemium mechanism, otherwise consumers will quickly become disillusioned with the option. In general, maintaining such a mechanism is beneficial for the platform, since the average cost of the service remains standardized and tied to the time of service delivery. The introduction of such a mechanism will reduce the speed of GAUS tokens and simplify the calculation of the DCF (discounted cash flow) due to the increasing predictability.

# Road Map

**2012**

GAUS Consulting foundation

**2015**

GAUS Consulting received the order to develop the online configuration ordering project for Volkswagen AG

**2017**

Conception of the Gaus Trade project through the use of smart contracts

Formation of the development team, MVP development, development of standardized smart contract base building for commercial companies

**2018**

Foundation of the company in Estonia, filing for patents

Token Sale Phase 1

Product release, start of Volkswagen AG sales on the new system

**2019**

Launch of the GAUS cryptocurrency exchange

Execution of the engagement agreement with partner banks for the creation of a financial structure and a cryptocurrency exchange for manufacturers

Token Sale Phase 2

Proprietary blockchain development, project scaling, introduction of other vehicle manufacturers into the GAUS Trade system

**2020**

Further project scaling, introduction of manufacturers of other types of goods

# Token Sale

The GAUS Token Sale will take place in several stages:

Preparations stage: working with partners

## Whitelist Presale

Whitelist registration will end on July 19, 2018, at 11:59 UTC. The closed round will be held only for the Whitelist participants. These participants are given a special 25% bonus. The Whitelist Presale will continue for 24 hours, starting at 12:00 UTC on July 19.

## Token Presale

The funds raised at the Presale will be used to develop the project, design the desktop and mobile app versions and cover consulting and legal services, as well as promotion.

The Presale participants will be able to acquire tokens at the early ICO stage with a 20% bonus.

The token Presale starts at 12:00 UTC on July 23, 2018, and ends at 12:00 UTC on August 13 or upon reaching the Presale cap, if it happens first.

The Presale cap: $3 million

## The First Token Sale Stage

The first Token Sale stage is planned to start on September 4, 2018, at 12:00 UTC. This stage will continue until October 5, 12:00 UTC, or until the hard cap for the first stage is reached.

Token Sale bonuses:

**Week 1, September 4-10 — 15%**
**Week 2, September 11-19 — 10%**
**Week 3, September 20 - 27 — 7%**
**Week 4, September 28 - October 5 — 3%**

The first stage will be deemed successful if $5 million (soft cap) is raised.

If the soft cap will not be reached, all raised funds will be returned to the participants.

The target of the first stage is $17 million (hard cap). Upon reaching this sum, the first stage ends.

**Current GAUS token exchange rate:**
**1 GAUS=0,1 USD (approximately**
**1 ETH = 5330 GAUS on June 21, 2018)**

## The Second Token Sale Stage

The second stage is planned to take place in Q3 of 2019.

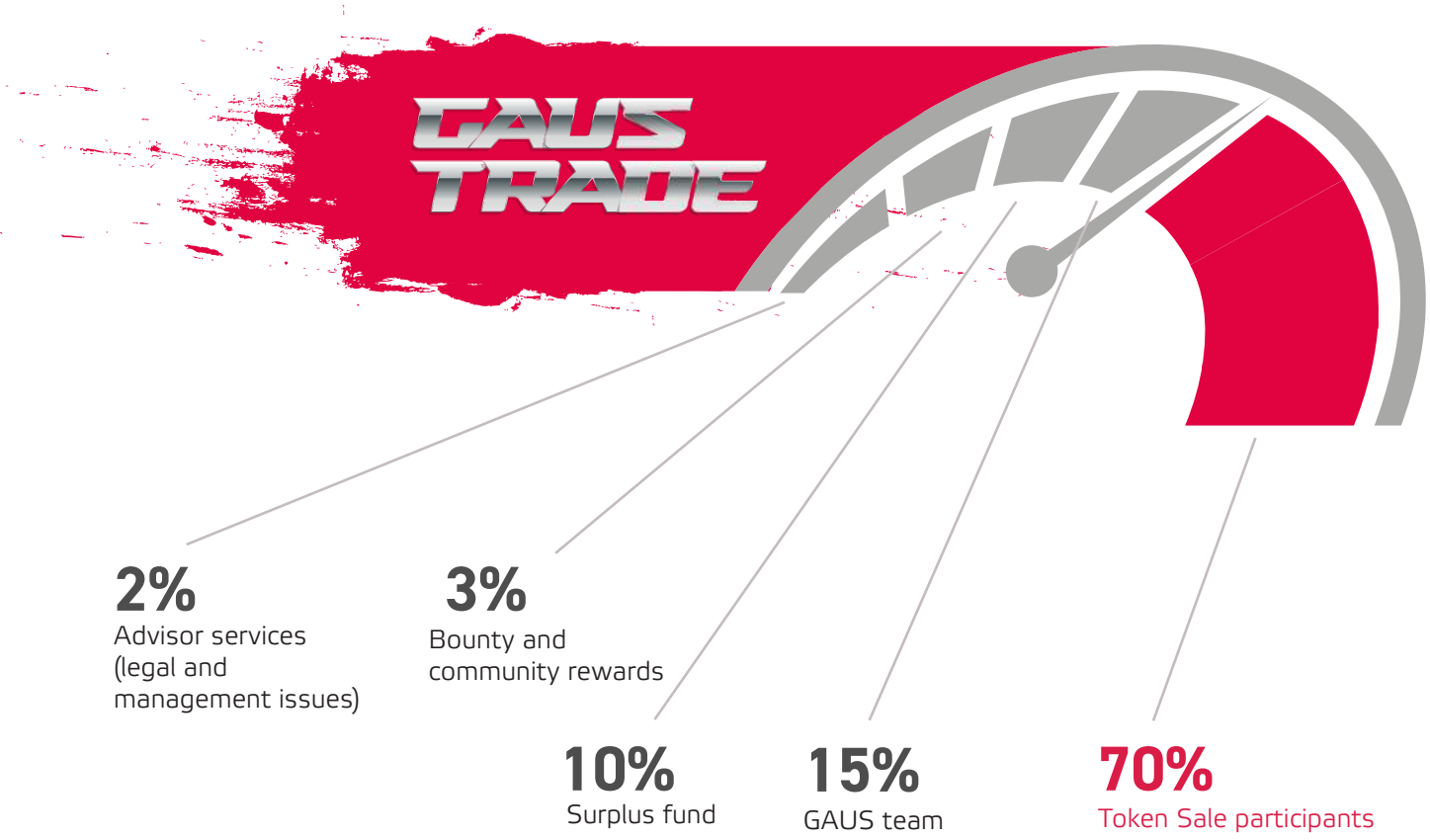
This stage will be based on the market value of the GAUS token and project implementation at that time. It will be done in several stages to minimize the impact on market value.

During the second Token Sale stage, all Presale and first stage participants will get an additional 10% bonus. The purchase sum cap with an added bonus will be announced at a later date and will be proportional to contributions during the first stage.

The funds raised at the token sale will be used for promotion and development of the project.

## Token distribution

Total emission of tokens will amount to 600,000,000 GAUS. 50% will be frozen for the purposes of the second Token Sale stage. Additional emissions will not take place, and if not all tokens released will be sold, the surplus will be burned (for the exception of the frozen tokens). Upon completion of the first stage, the tokens will become accessible for all participants.




**2%**
Advisor services (legal and management issues)

**3%**
Bounty and community rewards

**10%**
Surplus fund

**15%**
GAUS team

**70%**
Token Sale participants

# Budget

Calculations are made by assuming that the Crowdsale was successful and all the necessary funds were raised. In this case, the distribution of funds will be approximated to the data in the following table as per our models:

| Project expenses, $ | | | 2018 | 2019 |
|---|---|---|---|---|
| Headquarters maintenance in Germany, USA, Japan, China | 51% | 6.150.000 | 1.520.000 (24,7%) | 4.630.000 (75,3%) |
| Software and infrastructure developmen | 8% | 910.000 | 350.000 (38,4%) | 560.000 (61,6%) |
| Marketing | 24% | 2.496.000 | 430.000 (17%) | 2.066.000 (83%) |
| Legal | 17% | 2.438.000 | 560.000 (23%) | 2.082.000 (77%) |
| Total expenses | 100% | 12.000.000 | 2.860.000 | 9.140.000 |

If we manage to raise less than the cap value, the distribution will be slightly different, but still focused on the key goals of the project:

| Budget allocation | >3 mln | >5 mln | >8 mln | >11 mln | >13 mln |
|---|---|---|---|---|---|
| Headquarters maintenance in Germany, USA, Japan, China | 38% | 40% | 44% | 47% | 51% |
| Software and infrastructure developmen | 19% | 17% | 14% | 10% | 8% |
| Marketing | 24% | 16% | 18% | 20% | 24% |
| Legal | 17% | 27% | 24% | 23% | 17% |

The raised funds will be used for the development of the GAUS platform. Additional expenses will be required for headquarters maintenance, software and legal counselling, further product development and global expansion, which includes invitation of experts with international experience. Based on the actual results of the crowdsale, the estimated share of each expense will be changed according to scaling logic. The global expansion and management expenditures can increase or decrease. Development and implementation costs will remain approximately the same, independent of the results.

The proportions of the expenses can also change due to introduction of the project into different parts of the world, which involves an increase in implementation costs and inclusion of the system within the framework of international laws.

## Headquarters

GAUS will develop its headquarters by inviting experts with international experience to management posts.

## Product development

The platform will be accompanied with a multifunctional web tool and a desktop client.
Chat-bot and machine learning code development will take place with smart contract development and cryptocurrency payment system implementation.

## Global expansion

Europe, Southeast Asia, China and North America will be the starting points with the help of local KYC/AML and client support systems. Support centers will help in expanding the global presence of GAUS. These centers will be responsible for regional marketing, PR and regional user base management.

# Market Statistics

The first area of activity for the GAUS project will be the creation for the blockchain platform for purchasing vehicles. It is one of the largest branches of the world economy. Practically every economically developed country has its own vehicle manufacturer and even more countries have assembly plants of large transnational vehicle industry giants or parts manufacturers.

The world's annual turnover of all goods and raw materials constitutes to over $20 tln. Vehicle trade turnover amounted to over 10% of the total sum.

This enormous market grows each year in every country of the world.

**Summary table of vehicle production***

| Country | in 2016 | in 2017 | Annual Increment (in units of goods) | Annual Increment (in percent) |
|---|---|---|---|---|
| China | 28,118,794 | 29,015,434 | 896,640 | 3,2% |
| USA | 12,180,301 | 11,189,985 | -990,316 | -8,1% |
| Japan | 9,204,813 | 9,693,746 | 488,933 | 5,3% |
| European Union | 21,486,270 | 22,161,107 | 674,837 | 3,1% |
| India | 4,519,341 | 4,782,896 | 263,555 | 5,8% |
| Brazil | 2,156,356 | 2,699,672 | 543,316 | 25,2% |
| Russia | 1,303,544 | 1,551,293 | 247,749 | 19,0% |

***data provided by International Organization of Motor Vehicle Manufacturers**

**Production level of leading vehicle manufacturers***

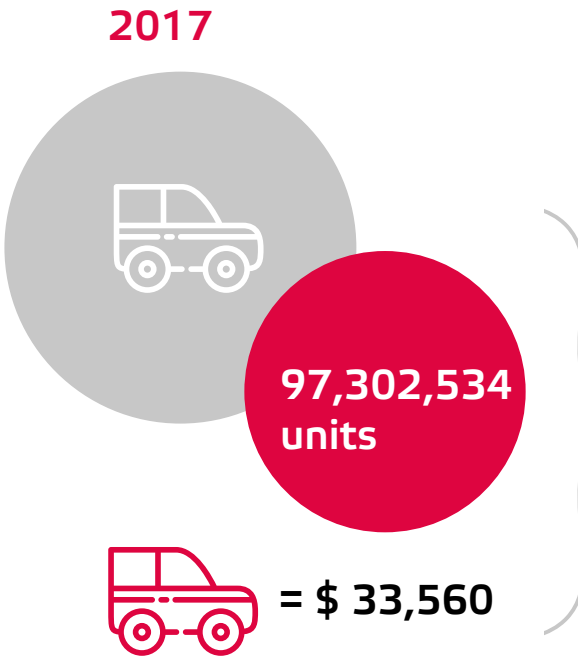
| vehicle manufacturer | Production (in units of goods) |
|---|---|
| TOYOTA | 10,213,486 |
| VOLKSWAGEN | 10,126,281 |
| HYUNDAI | 7,889,538 |
| GENERAL MOTORS | 7,793,066 |
| FORD | 6,429,485 |
| NISSAN | 5,556,241 |
| HONDA | 4,999,266 |
| FIAT | 4,681,457 |
| RENAULT | 3,373,278 |
| PSA GROUPE | 3,152,787 |

***data provided by International Organization of Motor Vehicle Manufacturers**

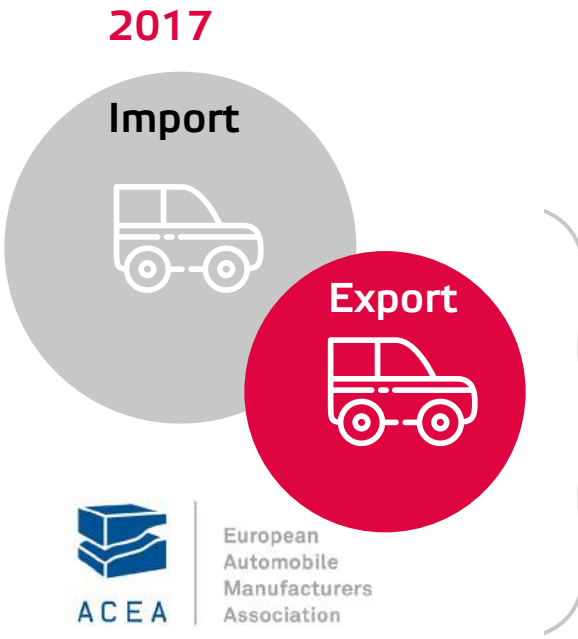
## Target global market

According to data provided by OICA, the total volume of vehicles produced in 2017 amounted to 97,302,534 units. If we take the average price of a vehicle in the United States (according to Kelley Blue Book) as $33,560, the world's total transaction value will exceed $3 trillion.

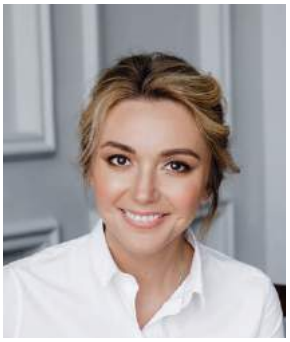
Purchases of vehicles from foreign manufacturers will be the most beneficial for GAUS users. According to the European Automobile Manufacturers' Association, total import/export transaction value in the European Union amounted to €180 mln. The EU market is indicative, as it includes most of the world's leading vehicle exporters.




Comparing EU vehicle production data (22,161,107 units, according to the ACEA) to the export/import and the world's vehicle production data, an approximate transaction value potentially available for relocation to the GAUS platform can be calculated. According to the most conservative estimates, the total transaction volume might approach $1,000,000,000.



# Team



**Anna Gaus**
**Founder**

Anna is the Co-Founder of GAUS Consulting, operator of a pilot project with Volkswagen aimed to develop solutions for buying vehicles directly from automakers. She is also the Founder of Gaus Trade. Anna has 5 years of expertise in the auto-dealership business. She also has extensive working experience in the banking and financial services sectors for global brands.

**Raghu Bala**
**Advisor**

Raghu is the CEO of NetObjex Inc., based in Southern California.
Formerly with Yahoo, Infospace, PwC, and 3 more successful startups.
Holder of a Wharton MBA in Finance, an MS in Computer Science from RPI,
Ex-Columbia University Adjunct Lecturer, published author and speaker at major conferences, including IoT Congress, Google IO, and others.
Currently focuses on decentralized computing, Distributed ledgers, IoT, Cryptocurrencies. Currently acting as Head Learning Facilitator for an MIT Course of the Artificial Intelligence: Implications for Business Strategy program.

**Tim Mayeur**
**Advisor**

Tim is an enthusiastic, outgoing individual with solid knowledge of the crypto economy world.
He is an ICO Advisor to LaborCrypto and partner of the CREDITS blockchain platform.
Tim is experienced in leading and growing all sectors of a business to make it a dynamic and progressive organization.
He has proven executive experience in E-commerce, and in tailoring and implementing original solutions and business plans for corporatations and startups.
Tim launched Walmart.ca and Newegg.ca marketplace. He enabled manufacturers to sell directly to consumers through Refurb.io and TidyLiving.com.
Tim does Angel Investing, preferring companies that cut out middlemen & improve efficiency.
Tim studied leadership and marketing programs at the Schulich School of Business.

### Michael Schwidt
### Advisor

Michael has more than 10 years of experience in managing a car dealership company. Michael has implemented innovative principles in operating management, that helped his business officially become one of the top digital innovative Volkswagen dealers in Europe. He has strong connections with top managers from Volkswagen AG and other global automakers. Michael believes that the distribution goods directly from the manufacturer to the end buyer will change the whole traditional economy model.

### Victor Belov
### CTO

Victor is a degree holder in physical and mathematical sciences.
Victor is the Founder of IT-Lab Belov. The company has developed more than 200 smart contracts. IT-Lab Belov is cooperating with Zeppelin, a smart contract auditing company. Victor is in charge of development technical and blockchain solutions for Gaus Trade.

### Helen Vino
### COO

Former AdHive and Crypto.tickets ICO project manager. She has 10 years of marketing and PR communications experience and a strong background in blockchain, adtech, and e-commerce. Helen has extensive experience in organizing complex processes and managing teams oriented at achieving KPIs and delivering outstanding tech projects. After working for 5 years in a top global corporation, she decided to switch to developing promising startups and integrating blockchain solutions.

### Eugene Kea
### Product director

Eugen has more than 20 years of entrepreneurial experience in the crypto economy and related industries.
He has long-term successful operational experience in multi-skilled teams and is the author of various articles, and lecturer on the topic of an entirely new and revolutionary business model on the basis of the ICO.
Has considerable experience in ICOs as an Advisor and solid knowledge of development of Smart Contracts. Eugene graduated from The Politecnico di Milano University.

### Paul Averkiev
### CFO

Paul has worked with the ICO projects of Tokenfund/Tokenbox, Atlant, and the VC deal of Last.Backend project, raising substantial capital from institutional investors. He has over 10 years of experience in the investment banking area. Previously, he was responsible for fundraising and asset management for the Private Equity division in VTB Capital. He has also worked at the Otkritie Capital institutional sales desk and Prosperity Capital Management, a London-based hedge fund as head of a department responsible for global funds distribution. He has extensive sales and marketing experience with data security and cryptographic companies like Gemalto (ex- Safenet) in Germany.

### Kris Grig
### Project Manager

Former head of marketing at the CREDITS blockchain platform. She has over two years of working experience as manager of marketing departments in technology driven organizations and startups in the cryptospace. She also has 8 years of experience in sales and marketing at Samsung Electronics. Kris is a member of the Altcoin Club and an active investor in over 15 early stage companies. She has successfully attended several Harvard business school programs for project management, marketing , sales, group leadership, strategic thinking, customer focus, and budgeting.

### Kir Bezverch
### PR Director

Kir has 5 years of experience in PR & marketing in the digital sector. Recently, he was responsible for communications at IndexBox, a UK-based startup developing an AI-platform for market researchers and analysts.
He is the Co-Founder of the Crypto Mining Fund, a non-listed fund engaged in investing in cryptocurrency mining. In 2016, he became the co-founder of several equity funds on the crowdsourcing principal with an AUM of over $2.5M.

### Jitendra Rathod
### Content Manager

With a background in Microbiology, Jitendra was a professor in college for 8 years before shifting his career towards writing. With more than 8 years of experience as a content writer and strategist, Jitendra has worked for many companies in a wide variety of industries. He has led content teams and has created, and successfully executed, content marketing campaigns for many clients.

**Mikhael Longmire**
**Community manager**

Mikhael has 2 years of crypto community management experience. Previously, he worked  with business angels in venture projects as analytic. Mikhail has been managing a Telegram space science channel with over 6,500 subscribers for over 2 years. Mikhael has  in-depth understanding of blockchain and ICOs, which helps him organize efficient cooperation with communities.

**Anton Yugai**
**Asia Community Manager**

Anton is a result-oriented community and marketing specialist with vast working experience. He was responsible for community management at INS. He is also acting as the Korea team liaison officer at the FIFA World Cup 2018. At Gaus Trade, he is responsible for community management in Korea, Japan and China.

# Conclusion

By supporting our project, you are making
a contribution to the integration of innovative technologies into everyday life and the development of the world's crypto community.

GAUS accelerates mass adoption of cryptocurrency by our societies and makes the process of a vehicle purchases trusted and open for the entire world.

We believe, that blockchain technology implemented with a simple and user-friendly interface can become the bridge between the world of cryptocurrency
and the real economy.

GAUS will become a starting point for millions of people in an ever expanding crypto community.
We advocate the transparency of our system and equal opportunities for all.

Our platform provides enormous opportunities for production and development to manufacturers and distributors.

We believe in a world built on cryptocurrency trade. Currently, there are rather few retailers who accept cryptocurrency and not everyone understands its potential, for many it remains a closed and complicated area.

Today we are developing a platform to solve all
of these issues.

# Disclaimer

This material is provided by GAUS CONSULTING Ltd. ("GAUS" or "the Company") purely for informational purposes and is not to be taken as an offer or solicitation to buy or sell any securities or other financial instruments. Tokens are not intended to be used for speculations and do not grant rights in respect for any GAUS assets or requirements for GAUS assets or any share of potential GAUS profits. All interested parties agree to accept the Privacy Policy and the Terms and Conditions. This document is subject to change and must be accompanied by previously agreed documents that remain valid irrespective of decisions on participation or interaction with GAUS.

This document describes the current perspective on the GAUS platform. Although we intend to try to realize our ideas, please note that they depend on a number of factors and are subject to a large number of risks. It is possible that the GAUS platform will never be fully implemented or recognized by communities, or that only part of our ideas will be realized. We do not provide, do not claim or guarantee any statements in this document, because they are based on our current beliefs, expectations and assumptions, which we are unable to guarantee due to various anticipated and unforeseen events that may occur. These events may include additional rules or legal solutions requiring GAUS to obtain appropriate licenses and permits.

In this document, several references to functions that are «integrated», «in development» or «planned» were made. These references are for information purposes regarding the GAUS concept only and are not statements or assurances that these functions are integrated now or will be integrated in the future. In addition, this document presents several references to certain functions that are subject to regulatory approval. GAUS will try to obtain all the relevant licenses and permits, and will implement such functions only after obtaining such licenses or permits. However, GAUS does not claim, certify or guarantee that such licenses or permits will be received, and all functions described in this document will be implemented.

Please, know that we are going to work hard in an attempt to realize the ideas set forth in this document. But do not rely on everything described in this document coming to fruition. Blockchain, cryptocurrencies and other aspects of our technology and of these markets are in the active development stage and are subject to a lot of difficulties, tough competition, regulatory difficulties and environmental changes. We will try to provide updates to our community as the project grows and develops, but we have no obligations to do it.

The interested parties acknowledge that the GAUS platform may never be able to function as described in the GAUS WHITE PAPER and is intended solely as a mechanism for using the services offered by the GAUS platform. The GAUS token is not intended for speculative investments. We do not guarantee and will not guarantee the future effectiveness or value of the GAUS token, including the fact that the GAUS token will have a certain value. The GAUS token does not grant any rights to the specified company.

All revenues received by the company can be freely used by the company without any conditions.

# Legal Information

## Risks of selling tokens

GAUS are not securities. Participants in the purchase and sale of coins should understand the risk of buying coins and fully familiarize themselves with the conditions described in this document.

The GAUS tokens are available for purchase in any country except countries (including territories subject to their legislation) where, according to the country's legislation, cryptocurrency or blockchain technology is prohibited, or the GAUS token is not freely transferable, or the GAUS platform does not comply with legal requirements.

## Technical risks

The GAUS contract is based on the ERC-20 standard. We will do our best to ensure that the contract will be implemented without technical issues, but after it is placed on the Ethereum network it can not be changed. Participants should be familiarized with Ethereum
and blockchain technologies to understand these risks. Participants also need to understand the risks associated with storing and transferring a private key.

## Hacking and criminal activity

The address of the GAUS contract will be available at https://gausplatform.io. GAUS will take all security measures to prevent possible attacks. Participants must take all reasonable steps and follow all GAUS instructions to ensure that they are dealing with the correct address of the contract. Participants should not use any address of a smart contract published outside https://gausplatform.io, as a fraudster who appears as a member of the GAUS team may be hiding behind it. Buyers should follow all safety recommendations.

## Tax and regulatory risk

The token buyers must conduct their own comprehensive verification to be sure that the purchase is in full compliance with all local laws relating to cryptocurrency, taxation, securities and other rules. The sale of GAUS may in future be subject to regulation.

## Refunds

Refunds are prohibited. All sales are final.

# Disclosure

## Organization

GAUS CONSULTING Ltd. possesses all intellectual property of the GAUS platform — it is a private company registered in Estonia and operating under the Companies Law (§§ 173,173-2).

GAUS was founded in 2018 and does not provide public financial information. Previously the company received funding from private investors.

## Main shareholders

GAUS Ltd. holding company is the main shareholder of the company and owns 100% of the shares.

## Assets

GAUS Ltd. owns all intellectual property rights to the brand and the GAUS platform (as far as possible), including trademarks registered in Europe and the US, copyright on software, media and content.

## Important contracts

GAUS CONSULTUNG Ltd. signed a service agreement with www.gavstech.com (a private computer company, India) to provide services and resources for development.

GAUS CONSULTUNG Ltd. signed a cooperation agreement with iExec https://iex.ec (a private computer company, Spain) to provide services and resources for decentralized data storage.

GAUS CONSULTUNG Ltd. signed a partnership agreement with IT BELOV LAB https://smartcontract.ru/en (a private computer company, RUSSIA) to develop the base of typical GAUS smart contracts, experience exchange and development.

## Reference information about directors and managers

Reference information about the directors and managers of GAUS Ltd. is presented in the «Team» section of this document and on the website http://gaus.trade.

## Disclosure of court proceedings

GAUS CONSULTUNG Ltd. does not participate in any lawsuits as of the date of publication of this document.